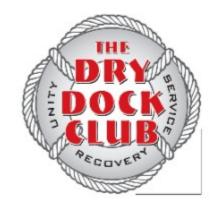
#### Dry Dock Club New Facilities

January 18th, 2025



#### Agenda

Lease is up - next steps?

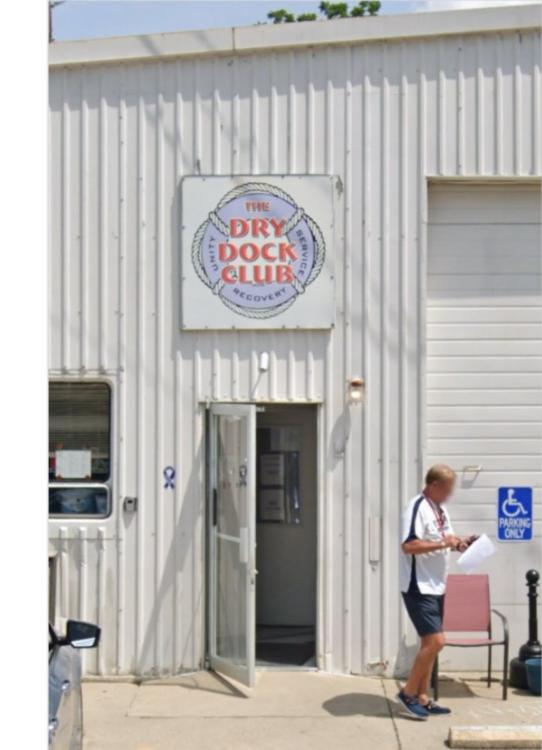
**Visioning Session Results** 

**Shelby County Non-Profit Center** 

**Comparing Rents** 

**Purchase Options** 

**Building Plans** 



## The Dry Dock Club needs a new home.

Together we can make big changes.

#### **Opportunity**

With our current landlord increasing rent without providing any additional services, your DDC board began a search for a suitable yet affordable property.

\$8,400

\$7,050

58 yrs

annual rent

annual utilities

building age

Nation-wide, attention on substance abuse issues manifests funding that communities are using to strengthen infrastructure for support networks.



We welcome our community answering and reciprocating the decades-long efforts of the DDC.

In April of 2023, the membership came together to provide a vision session for the DDC. Honest feedback allowed the Board to identify what is essential to the magic of our fellowships.

GOALS · People, not the place · Space must reflect respect STUFF · Safe, familiar coffee · Rent @ sustainable · smoking all-day occess +. More memberships Fresh excitement · Better Board Outreach to Members - and to Community · Sense of Purpose, -forward, fature focus · Different mays to Communacit

· Edicts harded down are distired · Value of membership is ? · Timited income · People Long-time members felt taken-for-granted · Risk to improve a building and then leave it . People may choose to invest in pharma instead · Stock of blogs that meetour needs is very low. . Vulgar language makers us off limits to 2 women's groups. · People fest sexually harassed at the door · Rumors of the club closing · Door greatings make a by impact

SOLUTIONS · Other member-only perks of personal club use · Understand membership as an expression of grafitude · Ast the people who aren't coming why they pulled back · Mua or similar to display prior In membership a attract new. · Meetings to minvalve a wider grap than board for steering \* Make it easy to join 1 + Find info . Disital means of payment . Events that involve service to · Members can work conter, get discounted coffee specks · Sponsors should encourge participation . Define our role in a digital, post-COURS World · Consider increasing dues-"service" montership offer ?

#### "We heard the Club was gonna close."

"Gossip is mischievous, light and easy to raise, but grievous to bear and hard to get rid of."

Hesiod, line 761. - Works and Days (c. 700 BC)

#### **Annual Rent Comparison**

#### **Retail Market**

Class B Office space average rent is hard to define because it varies so much by location.

#### Shelby Non-Profit Center

Rent would include all utilities and building maintenance. Insurance costs may decrease. Has large restrooms, paved parking, and large conference room outside the suite.

#### **Current Lease**

We have been fortunate to pay less than average costs for our humble facility, but that ends in April 2025. \$18-20/sf retail market

\$12-\$13/sf remain in place

\$10-\$12/sf non-profit center

\$7.25/sf current lease

#### Staying at 62 3rd Street

Rent would increase to \$1500/per month, plus we would still pay utilities and all maintenance costs.

#### **Purchase Option**

Our bank's mortgage broker said that even with our savings, we can borrow \$75,000.

Our search criteria:

- about 2500 sf
- separate restrooms
- sufficient parking
- suitable or adaptable layout

While the board visited several properties both on and off market, we could not offer a competitive purchase price with such limits. Purchasing remains our ultimate goal, however.

905 S Pike

(unlisted) Very big, but has violations with City, owner difficult to work with

158 E Washington Affordable but too small, needs work. Drew plans, estimated \$150k for addition as well. Cost prohibitive

46 E Washington

(unlisted) Big, adaptable, but has better offer, is tied up in probate indefinitely.

25 1/2 E Washington (unlisted) Good location, needs \$130k in work. Priced too high for condition.

58 W Franklin Residential, could convert. Affordable but needed work would be structurally complicated. Sold very quickly.

#### **Strengths**

- Brand new interior
- Access to 1,584 sf meeting space, rent-free
- Multiple clean restrooms
- Connected with other orgs

#### **Opportunities**

- Can attract new people to meetings
- Beautiful space has potential to increase membership
- High visibility for our meetings

#### Weaknesses

- No smoking allowed on campus
- Access to large room not guaranteed
- Farther from center of town

#### **Concerns**

- Moving anywhere risks losing members
- · Building will not be ready in April
- BCRF grants to cover interim rent are available but not guaranteed

#### **Moving Plan Overview**



#### Confirm with Members

The Board has thoroughly explored other options, and wishes to gauge support for this direction from the membership.



#### Verify Floor Area and Rent

Suite 1 is 518 sf. At \$10/sf annually, that's about what we're paying now. At \$12/sf annually, that's \$2766 higher.



#### Fundraising if needed

Launch a "Moving On Up" campaign to encourage members and sustain our unavoidably increased costs. Meeting rent will change (up or down) based on attendance.



#### Assemble Committee

Moving is a tough job there will be cleanouts, planning, "get the word out" efforts, liasons to the new construction, and volunteer coordination.

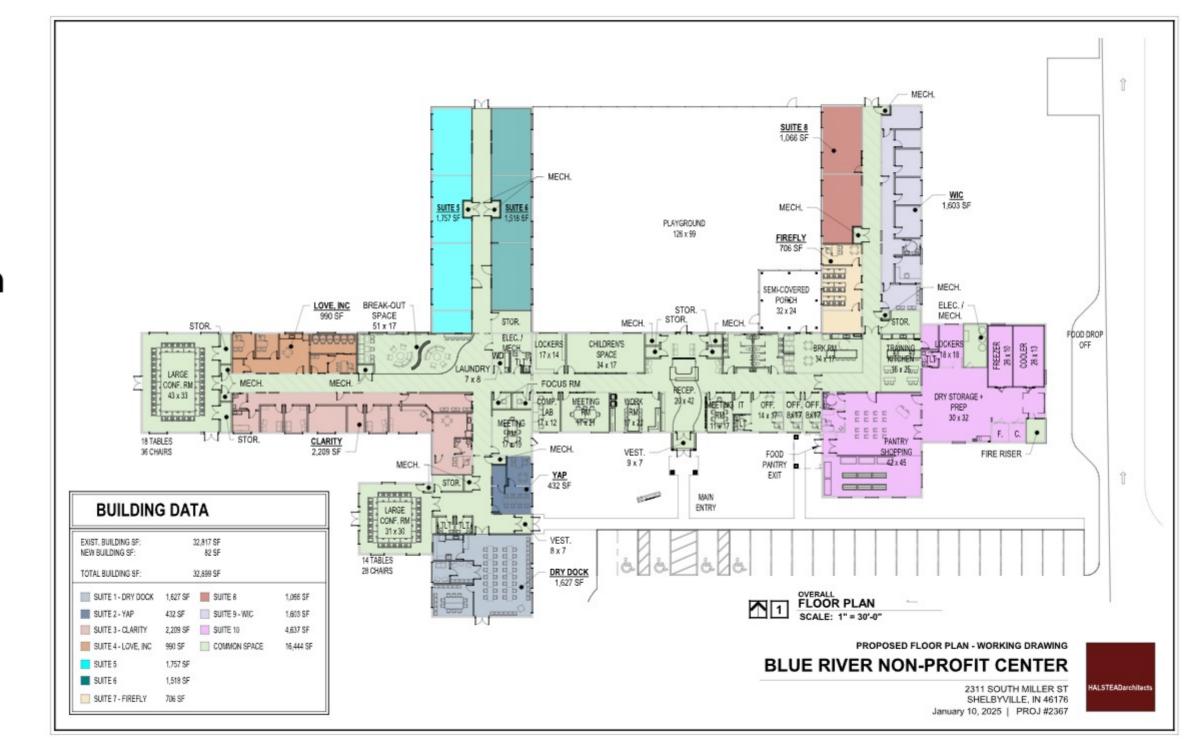


#### Make the Move

Execute the move largely over one weekend, adjust to our new space and settle in.



# **Building Plans Tentative**



#### Does the proposal match our targets?



8/9

#### **Goals Met**

- Coffee
- 24-hour access
- Reflect respect, cleanliness
- Safe, familiar (in time)
- · Affordable rent
- More memberships
- Fresh excitement
- Community Connection
- Sense of Purpose
- Future Focus

Not met: Smoking



8/10

#### **Challenges Faced**

- Edicts handed down
- · Value of membership
- Limited income
- Member appreciation
- Risk of investing, leaving
- Low stock of appropriate buildings
- Harassment at door
- Rumors of club closing

#### Not faced:

- "Competing" programs
- Vulgar language

#### 

- Member-only perks
- Expression of gratitude
- Member swag
- Steering by committee
- · Make it easier to join
- Allow digital payments
- Discounted coffee (free)
- Sponsors push membership
- Re-defining post-Covid

#### Not Done:

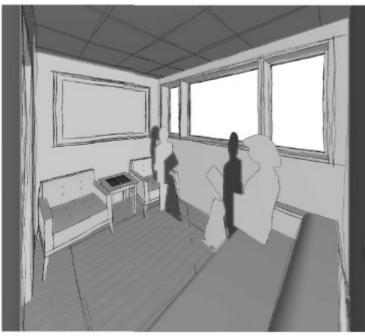
- Service Events
- Increase dues
- Non-renewing members

# **Building Plans Tentative**

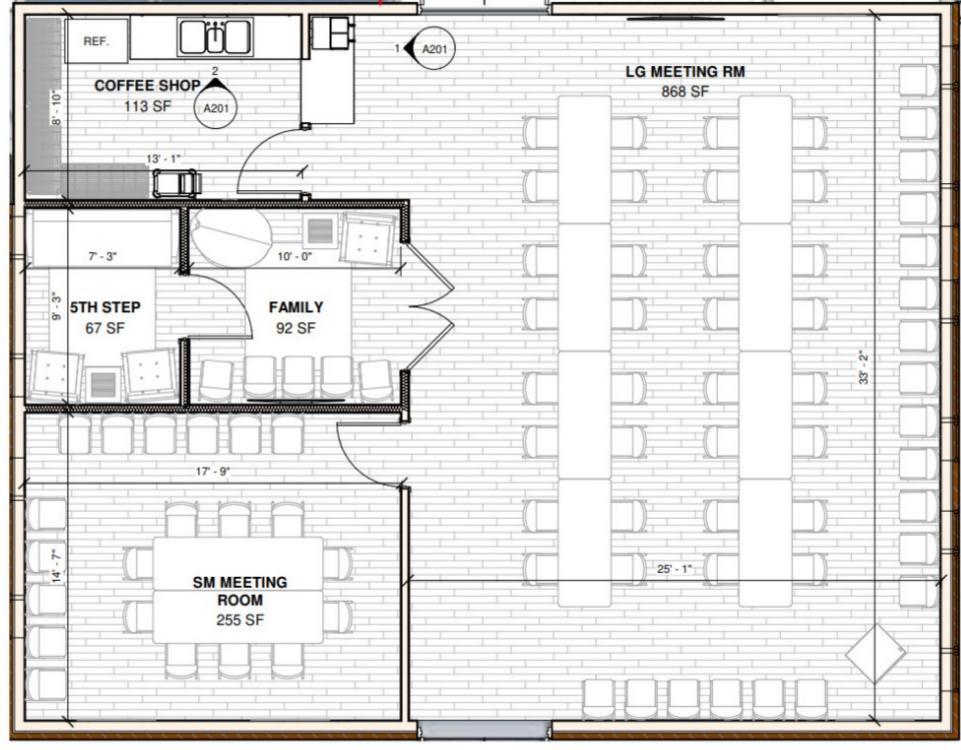


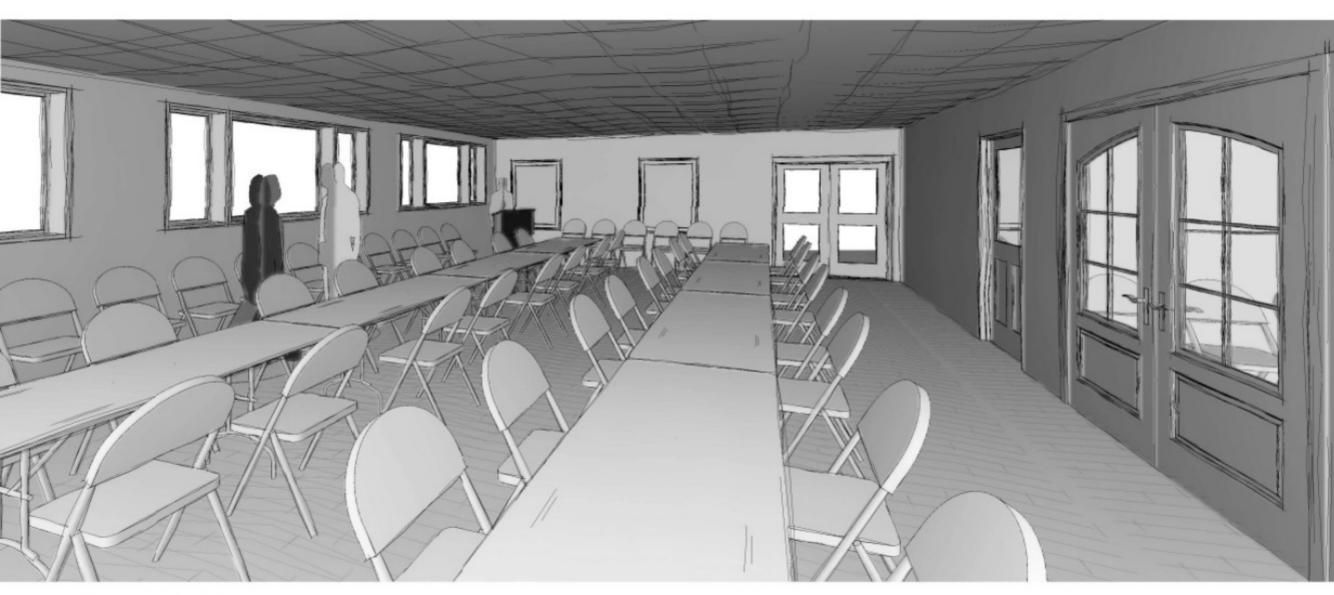


COFFEE COUNTER



8 5TH STEP RM











# LEARN WORK WORK



"The feeling of having shared in a common peril is one element in the powerful cement which binds us. But that in itself would never have held us together as we are now joined.

The tremendous fact for every one of us is that we have discovered a common solution. We have a way out on which we can absolutely agree, and upon which we can join in brotherly and harmonious action."

### Questions and Feedback



You can view this presentation online by scanning this code.